

OUTSOURCED PROCUREMENT AND COST REDUCTION

A strategic approach to minimising all types of overhead costs

Purchase Direct's expense reduction service has continued to provide unparalleled support to businesses across the UK during the Coronavirus pandemic. At a time when business owners have had to consider ways to keep overheads as low as possible, we have been on-hand to provide procurement support and advice to ensure business costs are kept to a minimum. From assisting with technology requirements for remote working from home, through to suspending unrequired supplier services during lockdown and the sourcing of PPE at the most competitive prices, our unique procurement and cost reduction service has continued to deliver significant results.

Don't just take our word for it – here's what some of our customers have to say:



"We have a long-standing relationship with Purchase Direct and their procurement advice has become an integral part of our business. In the early stages of the pandemic their significant value to us was reinforced by their proactive approach in supporting us. They organised weekly video calls during lockdown to ensure communication channels remained open, whilst we adjusted our service schedules across a range of suppliers - ensuring that we were not paying for services we didn't need.

"They provided critical support in sourcing the required PPE to ensure we kept our colleagues and customers safe, reinstated a variety of services at the appropriate levels in line with the changing working conditions and still continued to deliver new savings throughout the period. A couple of examples include the tendering of our number plates and completion of a full waste review, yielding a saving of more than 20% across our 17 locations.

"We are very grateful for Purchase Direct's procurement support, especially during these challenging times and I wouldn't hesitate to recommend their services."

Shaun Perry, Group Sales and Aftersales Director - Renault Retail Group



"Having worked with Purchase Direct in my previous role at Mercedes Benz Retail, I already knew the quality of their work so the decision to join them in May 2020 wasn't a difficult one. But what did surprise me was the speed in which Purchase Direct got to work in the middle of the pandemic. Due to social distancing and lockdown restrictions, everything had to be handled remotely but in no time at all they had identified over £60,000 in savings for our business.

"These savings, combined with advice and support around the rationalisation of our valeting, cleaning and GAP suppliers have made them an invaluable partner at a time when we need all the support we can get."

Samantha Parkinson, Group Accountant - F G Barnes Group

